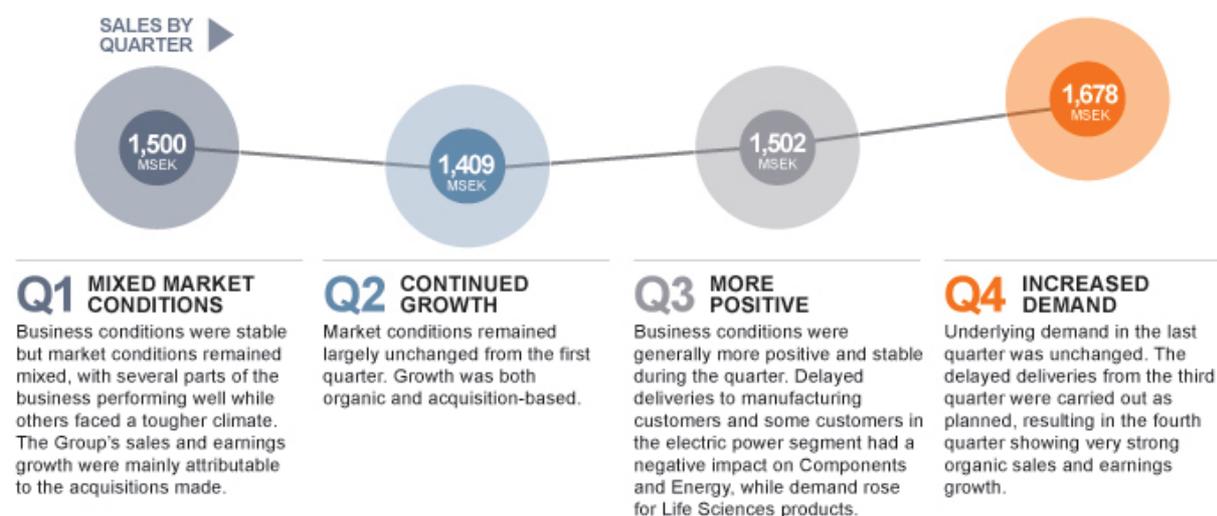


THE YEAR IN BRIEF

THE 2013/2014 FINANCIAL YEAR

- Net sales rose by 13 percent and reached SEK 6,089 million.
- Operating profit increased by 15 percent to SEK 501 million.
- Profit after tax rose by 14 percent to SEK 369 million, corresponding to earnings per share of SEK 5.50.
- Cash flow from operations amounted to SEK 479 million.
- Return on equity totalled 30 percent and the equity ratio was 39 percent.
- Five acquisitions were made, adding sales of around SEK 300 million on an annual basis.
- The Board of Directors proposes a dividend of SEK 3.00 per share.
- A Share split took place, in which each share was divided into three (3) shares.
- The business climate has gradually become more stable over the financial year.
- Sales and earnings growth are coming from both organic growth and acquisitions.



	2013/2014	2012/2013	Change, percent
Net sales, SEKm	6,089	5,403	13
Operating profit, SEKm	501	437	15
Return on working capital (P/WC), %	47	45	2
Earnings per share, SEK	5.50	4.85	13
Shareholders' equity per share, SEK	20.10	16.70	20
Return on equity, %	30	31	-1
Average number of employees	2,100	1,815	16

For definitions, see page 110.

THIS IS ADDTECH

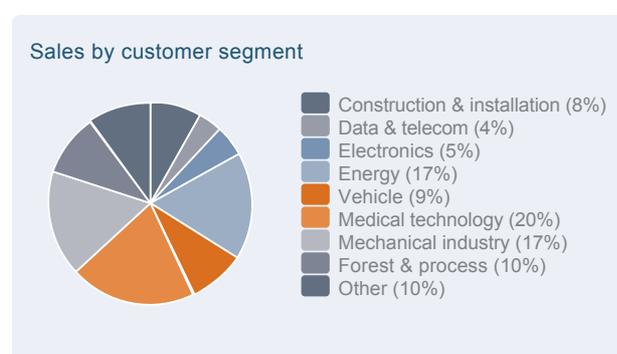
TECHNOLOGY TRADING UNDER MANY BRANDS

Addtech is a technology trading group that provides technological and economic value added in the link between manufacturers and customers. Addtech operates in selected niches in the market for advanced technology products and solutions. Its customers primarily operate in the manufacturing industry and public sector. The Group has just over 2,000 employees in approximately 130 subsidiaries and achieves annual sales of about SEK 6 billion to around 30 countries.

Addtech's objective is to generate long-term operating profit growth of 15 percent a year and sustainable profitability exceeding 45 percent in terms of return on working capital. Addtech creates value for its owners by supplying its subsidiaries with knowledge, networks and financial strength and by continually acquiring niche technology trading companies within selected market segments.



Sales and trading in standard products form the foundation of the business, but advanced technical competence, long-term customer relationships and understanding of customers' operations often lead to more in-depth cooperation and development of customised products, solutions and services. Around half of the sales come from standard products and half from customised products, solutions or services. The close cooperation that the companies' sales staff have with world-leading customers such as ABB, Ericsson, Novo Nordisk, Sandvik, Tetra Pak and Volvo help boost competitiveness as these customers stipulate high innovation, quality and delivery requirements. This provides the Group with valuable knowledge about trends and driving forces in Nordic industry, which is then distributed throughout the Group and to the companies' suppliers.



SHAREHOLDER VALUE IN THREE STEPS

Addtech's earnings and shareholder value are created in three cooperating and mutually-dependent steps.

1. The value-adding base

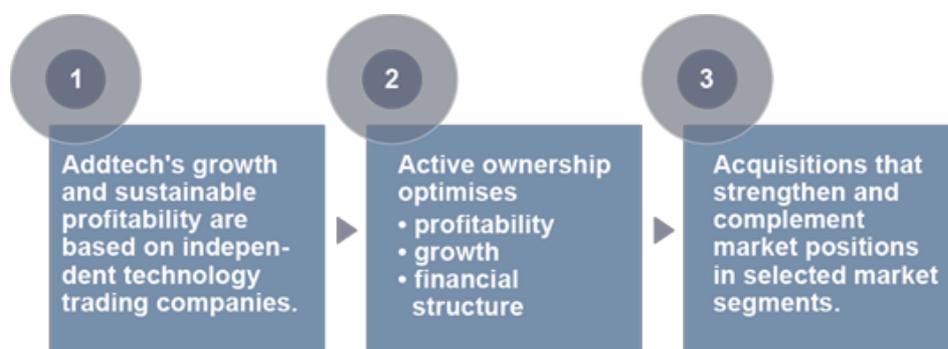
Shareholder value is underpinned by Addtech's value-adding base, which currently consists of approximately 130 operating companies that all strive to be market leaders in their niches. The companies, which are divided into four business areas, are united by a common corporate culture focused on business skills and technical expertise, combining the flexibility of small companies with the broad networks, resources and financial strength of the group. The companies' business models are based on the need for a link between customers and manufacturer that helps customers choose a supplier and technology from an increasingly complex market.

2. Active ownership

Addtech works actively to increase the profitability of its subsidiaries, but the role of owner is exercised with care. A number of subsidiaries have been created by spinning off successful business ideas from existing subsidiaries. Addtech seeks to combine the advantageous flexibility, personal touch and efficiency of a small enterprise with the resources, networks and industrial competence of a large corporation. Addtech believes that long-term growth and profitability are optimised by taking a small-scale approach on a large scale.

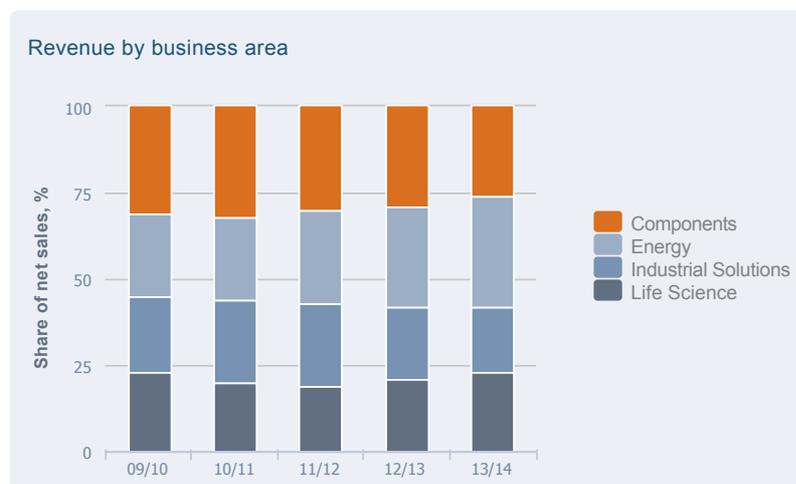
3. Acquisitions for growth

Acquisitions of new subsidiaries are necessary to create long-term profit growth and value for shareholders. New companies increase the value-adding base. They add sales volume, agency companies, customers, competence and, not least, motivated leaders and entrepreneurs. New companies also bring opportunities for efficiency enhancements and development.



BUSINESS AREAS

Addtech's business is organised into four business areas; Components, Energy, Industrial Solutions and Life Science. The Group is proactive in making the most effective use of the organisation so that the companies in these business areas cooperate to varying degrees with their sister companies.



ADDTECH COMPONENTS

Addtech Components markets and sells components and sub-systems in mechanics, electromechanics, hydraulics and electronics as well as automation solutions to customers in the manufacturing industry. Examples of products: linear units, ball screws, electric motors, switches, sensors and transducers. The hydraulics section, which also includes pneumatics, vacuums and compressed air products, sells components and solutions such as valves, pumps, installations and filters. The automation section provides industrial communication solutions as well as sensor and vision products.

ADDTECH ENERGY

Addtech Energy markets and sells battery solutions, power distribution and transmission products, and products in electrical safety, electrical installation and connection technology. Its customers mainly operate in the energy and telecom sectors and in the electrical installation market through prescribing channels and electricity wholesalers. Examples of products: stationary batteries for UPS systems, batteries for electric vehicles and defibrillators, pylons, sectionalisers for the medium voltage distribution network, transformers, cable cabinets, carbon brushes, fuses and measuring transducers. In addition to trading, this area's companies also manufacture niche products under their own brands.

ADDTECH INDUSTRIAL SOLUTIONS

Addtech Industrial Solutions markets and sells products made of polymeric materials, electric motors and transmissions, customer-specific products in electromechanics as well as machine components, equipment and consumables for the manufacturing industry. Products under own brands are marketed and sold to local and global industrial customers. Examples of products: gaskets, seals, moulded components, vibration dampers, chains, roller bearings and components for electrical motor solutions such as electric motors and electronic speed control, as well as equipment and materials in blasting, tumbling and industrial washing. Other products include joysticks, pedals, turntables and ergonomic armrests for equipment such as forest machinery and forklift trucks.

ADDTECH LIFE SCIENCE

Addtech Life Science markets and sells instruments, consumable supplies and services to laboratories in healthcare and research, diagnostic equipment for the healthcare sector, and process and analysis equipment to industry. Examples of products: blood-gas equipment for the healthcare sector, chromatography instruments for research and chemical analysis equipment for the process industry, consultation, training, support and servicing. More information about the earnings and financial position of Addtech's business areas can be found in the Administration Report.

COMMENTS BY THE PRESIDENT AND CEO

Entrepreneurship is about the desire to achieve something, to have the focus and drive to take ideas from concept to reality. Addtech consists of 130 companies run by entrepreneurs who together create our growth and profitability. As a group, we have succeeded in combining the healthy development of our companies with expansion through acquisitions of new businesses. This entrepreneurial approach throughout the Group has formed the basis for Addtech's strong performance since it was publicly listed in 2001.

Our earnings and shareholder value are primarily generated in our companies. That's where sales are made and our solutions become part of customers' products or production processes. We are constantly seeing new business opportunities and, thanks to our close relationship with customers and suppliers, we have good market knowledge. This helps our companies respond quickly to new market needs and trends, enabling them to successfully develop their businesses and business concepts. As owner, we work actively to increase the profitability of the companies and ensure that they benefit from the Group's resources and broad network. But our ownership is careful and considerate so that the individual businesses always are able to keep their own personality, efficiency and flexibility. This is a key part of our success.



"Entrepreneurship is about the desire to achieve something"

MORE STABLE MARKET CONDITIONS OFFER GROWTH OPPORTUNITIES

Addtech's operations cover a large number of product niches, customer segments and countries. This means that the market looks different to each of our companies. Many of them have performed well despite tough market conditions. This reflects our belief that opportunities always exist, regardless of the state of the market - you just have to take them.

Overall, demand improved slightly during the year and business conditions were more positive than the previous year. Demand on the Swedish market has gradually stabilised, and our Danish companies have, after struggling for some time with the country's economic downturn, started to see more positive market conditions. In the Norwegian market, the oil and gas sector has performed particularly well and still remains at a good level, while Finland has been more challenging, especially for our companies selling production components for the manufacturing industry. Overall, demand has been stronger for our companies operating outside the Nordic region, although it also in this case varies between product niches, customer segments and countries.

With hope of better market conditions we are now focussing on further improving growth within the Group. We need to raise the bar and become even better at enhancing what we are already good at. An example of this is the expanding construction and installation market, where a number of our companies in Components and Energy can contribute with more of their expertise and take market shares.

ACQUISITIONS SHOULD ALWAYS COMPLEMENT OUR BUSINESS OPERATIONS

Acquisition of new businesses is part of Addtech's business model and enables us to create long-term growth in earnings and shareholder value. Acquisitions help us continue to improve and we are

constantly looking for acquisition opportunities to strategically strengthen our existing companies, business units and business areas. During the year we made five acquisitions with total sales of around SEK 300 million.

There are plenty of well-run companies in attractive market niches and we will continue acquiring businesses that fit our strategy and complement our operations. A common factor for success in the acquisitions we make is that the companies all have a similar business model, share our entrepreneurial approach and have the drive and will to continue improving.

PROGRESS ON A CONSTANTLY DEVELOPING MARKET

Our Group vision is to be the leading value adding tech provider. This means being the best at what we choose to do. For our managers, this means constantly improving their operations to identify more business opportunities. Our managers also have to organise the operations so that their co-workers are ready and have the necessary resources and skills to take advantage of opportunities and achieve long-term profitable growth.

We improve our operations by analysing what we do well and less well and take action based on this. This enables us to leverage our success factors and pass them on through the rest of the organisation. To do this, we have developed a set of practical tools. Our core business analysis tool is based on four questions: What are we doing? What is good or bad? Why is it good or bad? What are we doing about the good or bad? The questions may seem simple, but they provide a structure when analysing and developing business operations in order to increase profitability and organic growth.

The Addtech Group has a strong corporate culture and its day-to-day operations are governed by five core values: simplicity, efficiency, change, freedom and responsibility. All our core values have a strong correlation with and are essential to our entrepreneurial spirit. Of course, it is very important that newly acquired businesses gain a good understanding of Addtech's culture, business philosophy and approach to profitability. This takes place through knowledge transfer between staff from Addtech and the new company and via Addtech's Business School.

“With hope of better market conditions we are now focussing on further improving growth within the Group”

REFLECTING ON ACHIEVEMENTS AND LOOKING TO THE FUTURE

Addtech has performed well in terms of earnings and shareholder value since being publicly listed in 2001. This confirms that we have a strong business model, strategy and organisation. We are now focussing even more of our energy on growth to become stronger in our market areas and to keep up our healthy profitability also in the future. This will continue to be combined with active ownership and complementary acquisitions.

If our companies do well, Addtech does well. Together, we will do all we can this year to meet our high expectations for earnings growth, profitability and development. We know that to achieve these goals we need to continue nurturing and developing the entrepreneurial skills of all employees within the Group.

Finally, I would like to thank all our staff for their efforts over the past year. Your enthusiasm is vital for the continued development of the companies and thereby for the Group as a whole. I would also like to thank our companies' customers and suppliers. We will continue to add technical and economical value for your businesses so that we together can create a long-term positive development.

Stockholm, June 2014

Johan Sjö, President and CEO, Addtech AB

VISION, BUSINESS CONCEPT, GOALS AND STRATEGIES

VISION

Addtech shall be the leading value adding tech provider.

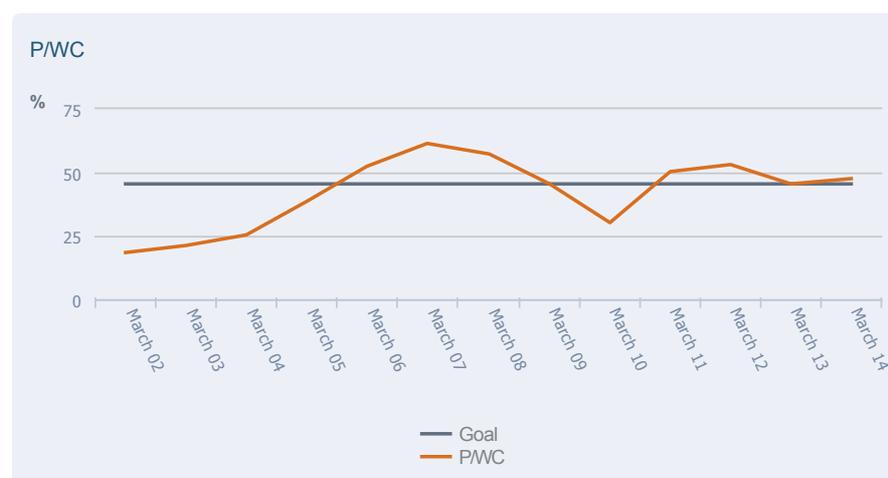
BUSINESS CONCEPT

Addtech offers high-tech products and solutions to industrial companies and the public sector. Addtech creates both technological and economic value added by being a skilled and professional partner in its cooperation with customers and manufacturers.

FINANCIAL GOALS

Addtech's overarching goal is to achieve growth combined with profitability. The Group's objective is earnings growth of at least 15 percent per year over the course of a business cycle.

The profitability target for each subsidiary is a minimum of 45 percent, measured using the relationship between operating profit (P) and working capital (WC). This P/WC ratio encourages high operating profit and low levels of tied-up capital. When combined with the growth target of 15 percent, this creates the possibility of positive cash flow and conditions for profitable growth.



OPERATING GOALS

The Addtech Group is to be the leader in value-adding technology trading and be perceived by our customers, suppliers and employees as the most competent and long-term partner.

STRATEGIES

Profitable growth is achieved through continuous business and organisational development. Addtech has three core strategies for reaching its goals:

Market-leading positions

Addtech sets out to be the market leader and to build positions in selected and clearly defined niches with a high knowledge and technology content and where customers demand carefully selected products, solutions and subsystems - often in small and medium-sized volumes. The market-leading position is a significant factor for achieving stable growth and sustainable profitability.

Operating mobility

Addtech is to be noted for its flexible organisational structure with quick-thinking, innovative employees who recognise new business opportunities. Addtech is to capitalise on the growth potential of each of its subsidiaries and product areas by dividing or merging operations, either in whole or in part. Operating mobility also involves having effective processes for integrating new operations into the Group.

Acquisitions

Addtech is to work at all times to strengthen its operations through small bolt-on acquisitions as well as build and expand positions in chosen niches. Business operations are also to be acquired in new niches where the Group has the possibility of becoming the market leader. The ability to apply the Group's business model is a common success factor in all acquisitions.

BUSINESS MODEL

The Addtech Group's business is based on its subsidiaries trading in technology and acting as a link between customers and suppliers. Addtech's customers need a partner that helps them find both the right supplier and the right technology. Customers' products are often technically complex, which means that Addtech needs to have both the technical expertise and an understanding of its customers' business in order to succeed. At the other end of the chain is Addtech's cooperation with suppliers, and the aim is for Addtech's subsidiaries to provide suppliers with the best possible way to sell their products on our markets.



Addtech strive to provide added technical and financial value for customers. This can only happen by customers' products being produced more efficiently or by becoming more competitive. Addtech aims to contribute to both of these elements.

MARKET DRIVERS

Addtech operates in the international technology trading market, where players buy, adapt and sell technical products and solutions. The Group focuses on carefully selected niches with a high technology and knowledge content. Addtech's subsidiaries are key partners for industrial companies as well as for technology-intensive service companies in the private and public sectors in Northern Europe.

THE NORTHERN EUROPEAN MARKET

Addtech's operational focus is on the Nordic countries, although markets outside the region have grown in importance in recent years. Besides having its own operations in 12 countries outside the Nordic region, it also exports to approximately a further 20 countries.

Addtech is based in Nordic industry, but operates internationally

The subsidiaries find and represent market-leading manufacturers from all over the world. In addition, many of Addtech's products are incorporated into the end products of globally exporting customers. Addtech often continues to supply its parts to these customers when they relocate their manufacturing operations abroad.



DRIVING FORCES

The long-term growth and profitability of the technology trading market depend on the size and diversity of the industrial and service sectors. Northern Europe's relatively high costs have spurred the development of knowledge-intensive, automated and specialised industrial and service sectors. This has also contributed to differentiation of the value chain, increased trade and greater reliance on external partners for product development and component modifications as well as for maintenance and other aftermarket services. Addtech cooperates with manufacturers who, via their in-house product development, supply market-leading, high-quality products with an advanced technological content. Cooperation with our companies should be the most profitable way for suppliers to sell their products in the geographic markets where we operate.

Customers need a partner who helps them select the right supplier and technology from an increasingly complex supplier market. When we can provide a range of market-leading products, combined with our own technological and market knowledge alongside flexible customisation options, we become an attractive partner for customers. Our range of products and services is aimed at both end users and OEM customers (Original Equipment Manufacturers, who integrate Addtech's products into their own products).

GROWTH AND PROFITABILITY

In the short term, growth and profitability are closely tied to the state of the economy in industry and the economic conditions prevailing in the Group's markets.

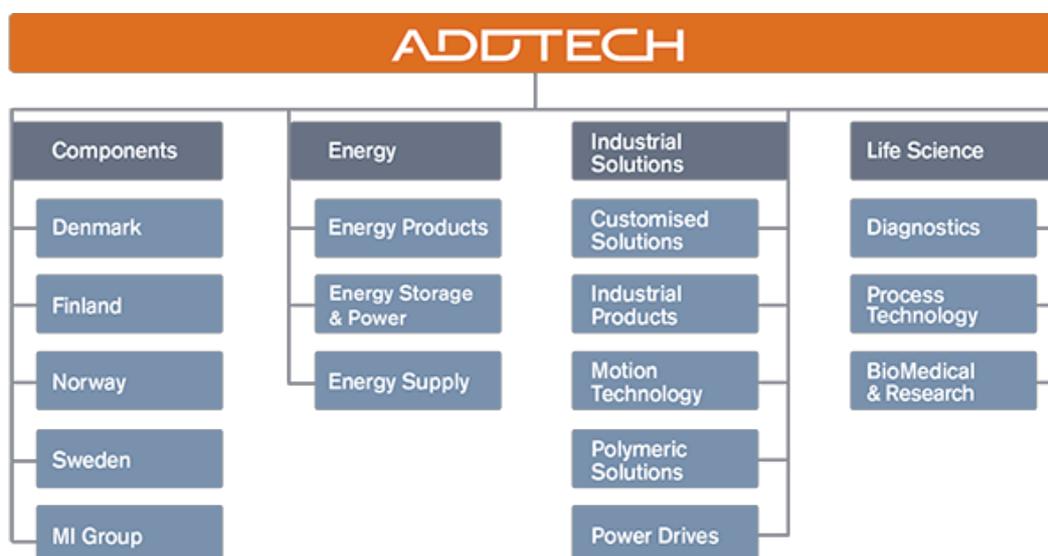
Addtech's focus on infrastructure, the public sector and narrow market niches reduces sensitivity to economic volatility. However, growth and profitability are highly dependent on the state of competition among our customers and their possibilities of performing well domestically and/or globally. Addtech therefore evaluates each of its markets on an ongoing basis to ensure that they offer the Group scope for reaching its financial targets.

ORGANISATION AND CORPORATE CULTURE

Addtech's subsidiaries are run using the 'freedom with responsibility' principle, and this independence is highly significant to Addtech's ability to retain and recruit business-driven employees and entrepreneurs. Freedom with responsibility means that the companies are free to run and develop their operating activities provided that they follow Addtech's business model and Group-wide rules.

The Parent Company does not govern the details of the operating activities, but provides an array of tools that support efficiency and optimisation. The tools are used in areas such as law, accounting and finance, training, quality and IT systems as well as in framework agreements (master contracts) for purchase of services and consumables.

BUSINESS UNITS CREATE SYNERGIES



Addtech has grouped its subsidiaries with similar products and solutions into 16 business units under the four business areas to harness the benefits of the Group's network of suppliers, customers and competence. Each business unit is led by a manager who often doubles as managing director of one of the constituent companies. The business unit manager and business area management support the subsidiaries through board work and in matters of a more operational nature.

The main task of each business unit is to create exchanges between the subsidiaries to identify and capitalise on business opportunities in their respective market segments. Each unit has formulated its own vision for its market area or area of technology, and cooperation in the business units reinforces a broader and more customer-oriented business focus among the subsidiaries. The decentralised organisational model is dynamic and ready to accept new companies that contribute to growth and development. The business units help to further strengthen Addtech's positions in its selected market segments.

More information about Addtech's business areas, units and subsidiaries is available at www.addtech.com/business-areas.

ORGANISATION FOR INDIVIDUAL DEVELOPMENT

Addtech depends on skilled, highly proactive employees, and its operations are designed to give these people scope to flourish. The decentralised organisation safeguards employees' interest in developing their capacity to assume increased responsibility in their own subsidiary or other parts of the Group. Further career opportunities in a listed company may also be important to motivated entrepreneurs who are considering selling their business operation, but want to continue leading their companies within the framework of a larger company.

BUSINESS-DRIVEN CORPORATE CULTURE

Addtech has a long established corporate culture and shared core values that serve as a good source of guidance for employees in their work. The corporate culture is rooted in business skills with high levels of technical expertise, combined with individual freedom and a willingness to take personal responsibility.

The attitude and approach of Addtech employees are decisive factors when customers and suppliers choose to do business with Addtech. Freedom with responsibility has always been a key principle within the Group and it is key to employees' ability to work closely with customers and suppliers. The Group's employees are known among customers for their ability to create innovative solutions that meet customers' needs.

Five core values govern the Group's day-to-day work, and freedom and responsibility are two of these. The other three are simplicity, efficiency and change. Simplicity reflects our approach - methodical and focused, while efficiency reflects our emphasis on prioritising the right things at the right time. Change means employees being open to new conditions and challenges in constantly developing markets.

Employees' business skills also include an ability to see to their company's long-term profitability and growth based on doing business that benefits all parties.

ADDTECH BUSINESS SCHOOL

The Group takes a long-term approach on several levels aimed at increasing internal knowledge transfer, furthering the growth of employees and refining the corporate culture. The Addtech Business School and various internal Group projects are key tools in this context. Each year the Business School trains around one hundred employees in the Group's corporate philosophy, business acumen, presentation skills and negotiation techniques. Training within specific areas such as marketing and financial management is also arranged, resulting in employees developing both personally and professionally. This improves the chances of success and improvement in both our companies and the Group as a whole. All employees take the basic Vision & Corporate Philosophy course, which is attended in employees' first year with the Group.

ADDTECH'S CSR WORK

Addtech runs long-term Corporate Social Responsibility (CSR) work that covers all subsidiaries in the Group. Addtech's overarching goal is to fulfil the requirements and expectations of customers, shareholders and employees regarding sustainable enterprise. CSR therefore means that Addtech takes long-term responsibility for the sustainable development of employees, the environment and profitability. Our CSR work strengthens us in this area, making us a better choice than our competitors.

In recent years, the Addtech Group has increased its ambitions in matters regarding working terms and conditions, the environment and ethics. We have had a Code of Conduct for several years that covers all subsidiaries, and each year a sustainability report is produced to present the results of our CSR work. Our reporting complies with the guidelines for Application Level C of the Global Reporting Initiative (GRI).

Addtech's corporate structure and operations, with about 130 operating companies, is a challenge when it comes to achieving rapid results in CSR work, and many units will introduce completely or partly new processes. At the same time, this work paves the way for creating greater value, for example through more attractive customer offerings, larger cost reductions and improved quality and HR work.

SUSTAINABLE DEVELOPMENT AT ADDTECH

At Addtech we aim to continue to create value for our shareholders, employees, society and the environment. We summarise it into three categories - economic, social and environmental value creation.

- **Added economic value.** Economic strength is a cornerstone for investing in sustainable development, and Addtech is dedicated to ensuring that we are both competitive and cost-efficient.
- **Added social value.** A fundamental factor in Addtech's sustainable development is taking account of all the people affected by our operations. This includes our customers, suppliers, employees, collaboration partners and the communities in which we operate. Addtech's Code of Conduct acts as a compass for each employee and our suppliers are encouraged to work in line with it.
- **Added environmental value.** More than half of the electricity used in the Group comes from renewable sources. Our goal is to constantly increase this proportion. The Group's companies are primarily involved in technology trading, so our operations have a limited direct environmental impact. The Group continuously works on improvement measures in the areas where we can make a difference.

CODE OF CONDUCT

Addtech's CSR strategy is based on the Group's Code of Conduct. The central concepts of CSR are the environment, ethics and morality and they have long been part of the Group's operations. The Code applies not only to all employees in our own operations but also to our relationship with our suppliers of products and services. Our ambition is that our subsidiaries will work with suppliers towards achieving positive change. The Addtech Group's Code of Conduct is based on the UN's Global Compact, ILO's Core Conventions, and the OECD Guidelines for Multinational Enterprises. Read more at <http://www.addtech.com/code-of-conduct>.

SUSTAINABILITY REPORT

The Addtech Group publishes a sustainability report that provides customers, employees, owners and other stakeholders with the opportunity to read about the development of our CSR work. The Group published its first sustainability report in 2011. The reports form the basis of the Group's further development in CSR. Reported topics include the Group's use of energy, climate impact, employee turnover and occupational health and safety.

KEY EVENTS DURING THE YEAR

- During the year, Addtech followed up on and took action based on the Group's previous employee surveys and further enhanced the procedures and tools available to its companies. The aim is to increase the percentage of employees that have annual performance appraisals to provide them with the good opportunities for professional development. Addtech has also actively encouraged more managers in the Group to use the employee survey as a tool to develop the Group's companies. During the year, the percentage of performance appraisals increased from 57 percent to 61 percent.
- Addtech has continued to improve the tool used by the Group for supplier surveys in order to undertake a large-scale survey in the coming financial year. The overall aim is to perform a structured evaluation of Addtech's suppliers with the aim of ensuring that they comply with decent standards with respect to their employees and the environment. Addtech wishes to actively encourage suppliers to integrate CSR work into their business models so that we are heading in the same direction together in terms of value creation. We hope to implement a thorough supplier survey which is both relevant to Addtech's objectives and to the industry as a whole.

Read more in the sustainability report for 2013/2014 on www.addtech.com/csr.

GRI INDEX

Each year, the Addtech Group reports on its CSR work by producing a sustainability report that follows the guidelines of the Global Reporting Initiatives (GRI). This index shows which questions that have been answered and where you can find the answers. Source AR = Annual Report, SR = Sustainability Report. The report complies with the guidelines of the Global Reporting Initiative (GRI), application level C.

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* The outcome of these performance indicators is reported on www.addtech.com/csr

